



BRAND TORQUETM
where Power meets Acumen

Presents

‘DESTINATION NeXT’[©]

Exclusive Partner’s Summit (EPS) 2018

The Re-engineered Real Estate Summit of India 2018

Prospectus & Agenda



**Checkmate
Your
Competition**

About the event

‘DESTINATION NeXT’[©]

Exclusive Partner's Summit (EPS) 2018

The Re-engineered Real Estate Summit of India 2018

Brand Torque is set to build a global community of Investors, Partners, Developers, Bankers and Associates, across the Real Estate ecosystem to connect and build exciting opportunities, with key players in the said domain, and create a Niche platform with inputs from regulators and thought leaders in the industry.

The key objective is to be a strong participant in the sector evolution, get the best practices moving, with business.

Quick Highlights

150 +

Top Bankers & Realtors

Cross Platform

Interactions to build Synergies

Identifying

Project funding opportunities

Scorecards

To select the right partners

Awards & Recognition

Qualifier for Industry Awards at the end of the season

Who is attending “Destination Next” EPS 2018

- CEO's/ CXO's from Banking & Realty Fraternity
- Fund managers & Associates
- Alternative Investment Funds & REIT's
- Bankers /Wealth Managers
- Non —Banking Financial Corporations/Lending Firms
- Family offices
- Associate Chartered Accountant Firms
- Associate Architecture firms
- Channel Partners in Maharashtra — Mumbai & South Mumbai, Pune, Kolhapur

Our Company



BRAND TORQUETM
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Brand Torque is an Intellectual Property creator dedicated towards bringing in a 360 degree platform for Value Enhancement, with a sector agnostic approach. Brand Torque's journey starts from identifying the Client's core business competencies, creating a recall value and soliciting a long-term relationship with respective communities.

For more information,
please visit us at www.brandtorque.in

business consulting

Our Esteemed Guest Delegates at EPS 2018

SPEAKERS



Mr. Vikram Goel, CEO, Quikr Realty Ltd

Vikram Goel is the CEO of QuikrRealty (Erstwhile HDFC Realty). He has been with HDFC for 17 years now. Having started off with HDFC Limited, prior leadership assignments include expansion and growth of Mortgage business in Delhi-NCR and then in GCC markets based out of Dubai.

A member of the FICCI Committee on Real Estate, Vikram brings extensive experience across several functions of the Indian mortgage & Real Estate sector.

Moved to HDFC Realty Ltd. in Jan'10 with the sole purpose of transforming the company. Within 8 years, HDFC REALTY Ltd. is already one of the most established and respected brands in Real Estate Industry having won various awards in the process. He has worked in HDFC Realty as National Head, the job involved firmly establishing and expanding HDFC Realty's operations in the Real Estate Advisory business.

During this tenure the employee strength had gone up from 50 employees to over 400 employees with a presence in 18 cities and a revenue growth of over 200% year on year

Vikram is a passionate speaker with keen insights on issues relating to real estate such as Affordable Housing, Capital Markets, Investments in Real Estate and Venture Capital. His experience lies in new initiatives, turnarounds and profit centre operations. Vikram is also a regular long-distance running enthusiast regularly participating in marathons across the globe.



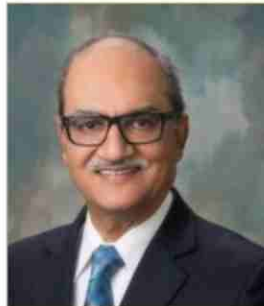
Mr. TP Oswal, Founder, T P Ostwal & Associates

TP Ostwal is a Partner in TP Ostwal & Associates LLP and is based in Mumbai, having more than three decades in practice. He is a Final CA Rank holder. His firm has been consecutively rated as the best Tier-2 firms in India by World Tax in their Comprehensive Guide to the World's Leading Tax Firms from 2009 to 2016.

He has been adjudged as 11th in the top 50 Tax Professionals in the world for the year 2006-07 by Tax-Business magazine of UK in Nov 2006.

He is a member of the UN Sub Committee on Transfer Pricing for Developing Countries since 2012 which released the first UN TP Manual. He has been a member of several committees set up by Government, Ministry of Finance, CBDT, OECD and other associations. He is a visiting professor at Vienna University Austria for teaching International tax for LLM studies. He regularly addresses and presents papers at National and International Conferences on a variety of subjects. He has also authored several books on subjects like International Taxation, Transfer Pricing and Indian Black Money Law. He has also been the first vice President of the Executive committee IFA-NETHERLANDS and a Chairman of IFA India.

He holds the position of Independent Director in several large Indian listed and private companies such as Oberoi Realty Ltd. and Intas Pharmaceuticals Ltd. He regularly features as an expert panelist on International Taxation and Transfer Pricing on reputed business news channels in India.



Mr. Ravi Verma, National Association of Realtors, Chairman

Ravi Verma is the owner at realtors Estate Consultants, a company started in 1982, and has been involved with organizing and professionalizing Real Estate Marketing Profession for the last 25 years. He was President of the Estate Agents Association of Pune for 6 years from 2003-2009. He has held various positions at the National Agents Association of India. That of President 2009 – 2010, Vice-Chairman and is the current Chairman from 2015 – 2018. He is also on the Advisory Council of RERA.

He has been instrumental in Professionalizing city associations across the country and empowering members of the National Association of India by creating opportunities for education and training of its members in the best practices in the Real Estate Marketing field.

He was responsible for arranging for tie up across the nation with members of CREDAI, NHB, NAREDCO and other trade organizations to offer excellent opportunity for networking. NAR-India has 40 city associations as its members in India. Has a bi-lateral agreement of co-operation and by virtue of these associations access to doing business with 65 countries across the world. He is a member of Maratha Chamber of Commerce Infrastructure Committee. He is also a member of the Top Management Club in Pune.

Over the last three decades he has built a reputation for being market leaders in most segments of the realty market – I.T, Retail, Residential, Hospitality, Entertainment and many more. He advises clients on all of the above and are particularly good at land – industrial, agricultural and residential.

Our Esteemed Guest Delegates at EPS 2018

PANELIST



Mr. Ram Yadav, CEO-Real Estate Practice, Edelweiss Financial Advisors Ltd

Ram Yadav is CEO-Real Estate Practice, Edelweiss Financial Services Ltd.

He is Harvard Business Alumnus with over 20 years industry experience in Real Estate. He has held several leadership positions in areas of Finance, Strategy and Business Leadership with organizations such as Orbit Corporation Ltd and Shapoorji Pallonji Ltd.



Mr Kaushik Desai, Executive Director , Walton Street India

With more than 20 years of work experience at Walton Street, he is responsible for strategic initiatives, managing funds and key relationships with investors and intermediaries. Substantial experience in transaction structuring and helps to evaluate new investment opportunities.

Prior to joining Walton Street India in 2009, Mr. Desai worked with Dawnay Day as Group VP - Business Development, Edelweiss Capital as COO for their Investment Banking unit, and with Deutsche Bank as Finance Controller & Company Secretary

Mr. Desai is a Chartered Accountant and Company Secretary and holds a bachelor's degree in Commerce from University of Mumbai.



Mr. Abhimanyu Londhe, CEO & Partner, PUSHYA

Abhimanyu holds a B.E. Civil Engineering Degree from Chennai University. Abhimanyu's experience spans almost 2 decades & includes design, construction management & coordination for Real estate & Infrastructure projects. He also specialises in raising of P E funds, NCD's, deploying of funds, Joint Venture Structuring; land sourcing, market analysis & project feasibilities, strategizing of Businesses; Legal & tax compliance; costing.

Prior to working on assignments for PUSHYA, Abhimanyu, has been working with ASK Property Advisors, ICICI Bank, Godrej Properties, Lavasa (HCC), Consulting Engineering Services, and Shapoorji & Pallonji.

and more to join



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Exclusive Partner’s Summit (EPS) 2018



THE RE-ENGINEERED SUMMIT OF INDIA 2018

AGENDA

| | | | |
|-------|---|-------|---|
| 10:00 | Guests Registrations | 15:00 | Spotlight on Funding Dynamics for Residential Real Estate – Changing gears for future Challenges |
| 11:00 | Welcome Address by Brand Torque: Introduction of Sponsors & Speakers | 15:45 | Gold Sponsor: Mid Slot 1 |
| 11:10 | Anchor Sponsor: Opening Slot | 15:55 | Gold Sponsor: Mid Slot 2 |
| 11:30 | Real Estate Portfolio Management Services: Need of the day today | 16:05 | Overview: Taxation & Accounting Practices |
| 11:45 | Fund Management & Market Trends | 16:20 | Gold Sponsor: Mid Slot 3 |
| 12:00 | Platinum Sponsor: Prime Slot 1 | 16:30 | Gold Sponsor: Mid Slot 4 |
| 12:15 | Platinum Sponsor: Prime Slot 2 | 16:40 | NETWORKING TEA BREAK |
| 12:30 | The Channel Partner Perspective | 17:00 | Marathon Session: Surprise Guest Speaker |
| 12:45 | NETWORKING TEA BREAK | 17:15 | Gold Sponsor: End Slot 1 |
| 13:00 | Attracting the right talent in Real Estate Today | 17:25 | Spotlight on Impact on GST in the Current Realty Space – Future of Input Credit |
| 13:15 | Spotlight on Industry Trends & Changing Dynamics– Top 7 cities and where are the investors heading | 18:10 | Gold Sponsor: End Slot 2 |
| 14:00 | NETWORKING LUNCH BREAK | 18:25 | Overview On Performance Scorecard, Upcoming Awards and Closing Speech |
| | | 18:45 | Surprise Highlights of the Summit |
| | | 19:00 | Networking Cocktail & Dinner |

Your Key for Prime Networking

Post every Landing Summit's or Talk Shows in the Series, we would be glad to host a complimentary Hi-Tea Session for the High Net-worth Individuals and grace the Top Sponsors. Welcome to our

“Meet & Greet”

The HNI Hi-Tea Sessions

100 + HNI Clients **5000 crs+** Net-worth

Platform to explore
Multiple opportunities in real estate

* Note the “Meet & Greet” Sessions are niche forums and for invitee only. To participate in them please feel free to contact us.

OUR KEY ASSOCIATIONS (MORE ADDING UP):

